

Account No.

1st March 2013

Dear Grower

Important Information – 2013/14 Contract Completion Bonus

The 2012/13 growing season and campaign have been exceptionally challenging for growers. Abnormally wet conditions continued throughout the campaign resulting in incredibly difficult harvesting and delivery.

NFU and British Sugar have been discussing these issues and growers loss of confidence in the crop since before Christmas and we are now in a position to announce the outcome of those discussions.

In recognition of such a difficult season, British Sugar have agreed to the adoption of an exceptional measure for the 2013/14 campaign.

All growers that achieve their 2013/14 contracted tonnage will receive an additional £1.50/tonne on all contracted tonnes. This completion bonus will be made following the 2013/14 campaign and will apply to both Contract Tonnage Entitlement (CTE) and Industrial Tonnage (ICE).

For those growers that achieve their 2013/14 contracted tonnage it means they will receive a total equivalent payment of £28.01/t for CTE and £27.01/t for ICE. The additional payment will not be made if there is a shortfall against your contract.

Whilst growers have already signed a contract for the 2013/14 crop and made clear they will honour that, British Sugar recognises that with some growers, confidence in the crop has been diminished and have therefore agreed to take this exceptional measure for the 2013/14 crop.

If you have any questions regarding the details above please contact your local British Sugar Area Manager, British Sugar Helpdesk on 0870 240 2314 or NFU Helpline on 0870 066 1974.

Best wishes for the 2013/14 season.

Yours sincerely



Richard Pike
Managing Director
British Sugar plc



William Martin
Chairman
NFU Sugar