

### A MESSAGE FROM THE PRESIDENT

## AS I WRITE THIS, THERE IS ONE THING I AM CERTAIN OF: IT IS ONLY THE NEU THAT IS SUCCESSFULLY PROMOTING THE NEED FOR A PROFITABLE, PROGRESSIVE AND PRODUCTIVE FARMING SECTOR THAT WILL ENSURE YOUR FARM BUSINESS THRIVES.

**Brexit is a constant priority.** With so few certainties, the NFU has been clear what farming needs to succeed: continued tariff-free and frictionless access to the EU market, a domestic agricultural policy suited to Britain, access to a competent and reliable workforce, and a regulatory framework that allows UK farms to compete. We have steered the debate where it matters most, with influential reports on each of these important issues.

Officeholders and staff have spoken to thousands of members at shows, meetings and over kitchen tables. This is why we can confidently press politicians, meet with officials in Brussels and coordinate our lobbying with farming organisations across the UK and Europe. In the year ahead we will continue to do this, and indeed do it with more intensity and purpose now that negotiations are underway.

I am proud of how the NFU was able to use the General Election as a platform for what farming needs beyond Brexit, ensuring decision makers know what matters most to farming. It worked - since his appointment, Secretary of State Michael Gove, has met the NFU more than any other trade association and attended our events across England and Wales

**Using these opportunities well is vital.** We have pressed Mr Gove to fully implement the Government's 25-year TB eradication strategy, the Justice Secretary and Police and Crime Commissioners to take rural crime seriously with punitive penalties, retailers and processors to achieve fairer contracts in the supply chain and Ministers to promote British food at home and abroad, including championing the Red Tractor.

**In Brussels,** the NFU has been at the forefront of successful efforts to ensure plant protection products are available for farmers and are fighting to ensure neonicotinoids are not banned for use on outdoor crops. At home, we've held the RPA to account over late, inaccurate and underpaid payments.

It's impossible to list all the areas where the NFU is working on behalf of our members. But now is a critical time for us, as farmers, and our sector. By working together we are so much stronger and our voice is louder. At present, our membership remains high and the NFU will continue to successfully use its significant influence for the benefit of members.

I hope you will consider joining us.

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**NFU President** 



# 10 REASONS TO BECOME AN NFU MEMBER:

- 1. Benefit from the support and knowledge of the NFU team on your doorstep your local Group Secretary, County Adviser and experts at your regional office.
- 2. Access to NFU CallFirst, our Stoneleigh based telephone helpline exclusive to members. Answering general membership enquiries and providing specialist legal and technical advice.
- 3. Receive the latest news and regular briefings relevant to your farming sector produced by our policy experts.
- 4. Attend local NFU meetings and industry debates on current issues and farming priorities.
- 5. With more than 100 policy and lobbying experts working on your behalf your voice will be heard where it counts.
- 6. Join more than 46,000 farmer and grower members and make our collective voice even stronger.
- 7. Only members can have a say and contribute towards the future of agriculture and horticulture.
- 8. Monthly British Farmer & Grower or Farming Wales magazine delivered to your farm plus weekly national email bulletins and regional email updates covering more local issues.
- A range of specialist services available to support your business covering topics such as tenancy, energy, employment, contract checking, fly grazing and tax.
- Save money across a huge range of products including vehicles, agricultural tyres, health insurance, GPS tracking systems, secure storage boxes, satellite broadband, building materials and training courses.



### **OUR SCALE & INFLUENCE**

WE'RE HERE TO GIVE YOU A VOICE AND PROTECT YOUR WAY OF LIFE NOW AND IN THE FUTURE. OUR PURPOSE IS TO CHAMPION BRITISH AGRICULTURE AND HORTICULTURE, TO CAMPAIGN FOR A STABLE AND SUSTAINABLE FUTURE FOR FARMERS AND GROWERS, AND TO SECURE THE BEST POSSIBLE DEAL FOR OUR MEMBERS.

OUR TEAM PROVIDES A SCALE OF KNOWLEDGE AND SERVICE NO OTHER AGRICULTURAL ORGANISATION CAN MATCH – GIVING OUR MEMBERS A STRONGER VOICE ON THE POLITICAL STAGE.

#### **NFU Headquarters**

Stoneleigh Park in rural Warwickshire is the nervecentre of our member support services. It houses our 100 strong national policy and lobbying teams, our press, publications and communications department, our legal teams and our CallFirst helpline.

#### Westminster office

Just a stone's throw away from the Houses of Parliament, our External Affairs team are perfectly placed to meet with MPs and other policy-makers. They continually promote your interests, shape the food and farming debate and anticipate the political developments that will affect you.



"The NFU heep me informed and they run regular seminars and meetings that are very informative on the sector that relates to me."

"I feel that as a member we get great lobbying at Westminster or Government level and the NFU champion UK farmers so it's great!"



#### **Brussels office**

With an NFU membership, you can be sure we are representing your interests at the highest possible European level. Our British Agricultural Bureau (BAB) policy team in Brussels monitors all agricultural discussions and defends our members' interests. BAB is also an active member of Copa-Cogeca, the umbrella organisation for farmers' unions across the EU. With Brexit on the horizon this presence becomes ever more critical.'

#### **NFU Cymru**

Based in Builth Wells, our NFU Cymru office supports members in Wales and represents their interests to the Welsh Government, Westminster government and European Union.

#### **Regional offices**

The teams at our seven regional offices ensure national policy has local benefits. They also raise regional issues affecting our members to local MPs, district authorities, and at a national level.

Read more about the work we've achieved in the leaflet in the back pocket of this brochure.



## WE'RE LOCAL TO YOU

## AS THE LARGEST AGRICULTURAL TRADE ASSOCIATION IN THE UK WE SUPPORT FARMERS ON ANY FARMING ISSUE, IN EVERY SECTOR AND IN EVERY AREA OF ENGLAND AND WALES.

#### 250 local offices

Our local offices are managed by NFU Group Secretaries. Friendly and knowledgeable, they are pillars of their rural communities and important personal contacts for our members. Your local NFU Group Secretary is always on-hand to offer you advice and support, feeding back your opinions to important influencers.

#### Supplementing this effort are your local:

Environment and Land Use Advisers, offering expert advice on issues such as water management, soil and agri-environment schemes.

#### **Local Advisers**

As well as your local Group Secretary, you'll have access to one of 40 County Advisers. They provide local knowledge, guidance on matters of policy and NFU membership and help feed local views into central lobbying campaigns.

Communications Advisers, working with the local press to secure coverage of NFU news stories and raise the profile of farming in the media.



"The NFU branch is located so conveniently to us — 5 minutes away — in the market doing business. It's conveniently where a lot of farmers are at any one time."





### COMMUNICATIONS AND CAMPAIGNING

EVERY DAY YOU'LL FIND US ENGAGING WITH INDUSTRIES, POLITICIANS, COMMUNITIES AND CONSUMERS TO COMMUNICATE THE ISSUES OUR MEMBERS CARE ABOUT. AND WE'LL KEEP YOU INFORMED THROUGH OUR COMPREHENSIVE WEBSITES AND REGULAR MEMBER PUBLICATIONS.

#### In the media

The NFU media team proactively supports campaigns and lobbying efforts, places positive stories in the press and responds to all media enquiries. Our work resulted in a staggering £30 million of media coverage last year. If a news story or current affairs programme features farming, it's likely our team inputted into it.

#### In communities

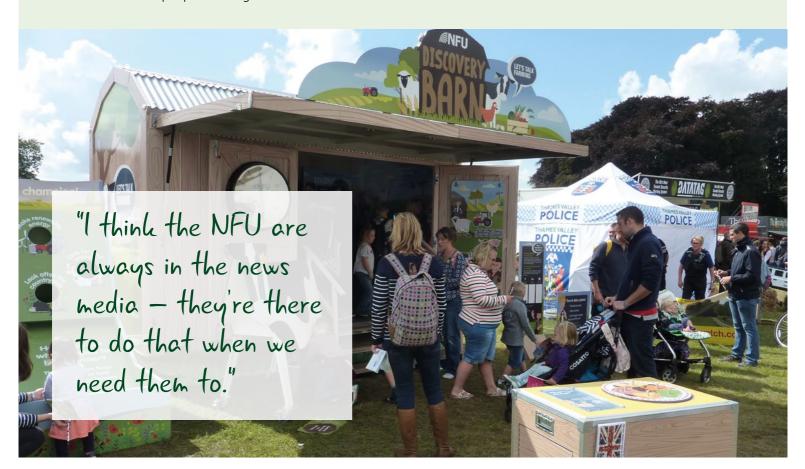
Through carefully targeted campaigns, we communicate the importance of a thriving agricultural and horticultural industry to government, politicians, the media and people of all ages.

#### **Online**

We have stepped up our social media activity to reach millions of people on Twitter (@NFUtweets), Facebook, LinkedIn, YouTube, Flickr, as well as via our websites.

#### At political events

The NFU produces a number of reports and commentaries throughout the year. Our 2017 general election manifesto was received by all MPs and we're making continued efforts to engage further with urban MPs.





#### Monthly magazines

The British Farmer & Grower and Farming Wales Magazine are the NFU's flagship publications, sent to more than 50,000 people every month. Each edition is packed full of national and regional farming news, practical business advice, the work of the NFU and features on members.

#### Weekly email bulletins

The NFU Bulletin rounds up the week's big news stories and the work we are doing.

#### Specialised newsletters

A suite of sector and cross-sector newsletters are available to members on request.

#### **NFUonline**

Our digital hubs at www.nfuonline.com (England) and www.nfu-cymru.org.uk (Wales) are a wealth of information featuring current NFU news, policy briefings, campaign material, membership services and discounts information and regional updates.



### **SERVICES & DISCOUNTS**

NFU MEMBERSHIP OFFERS YOU BUSINESS SUPPORT THROUGH A RANGE OF EXCLUSIVE MEMBER SERVICES PLUS DISCOUNTS ON AN EXTENSIVE RANGE OF PRODUCTS.

OUR '40 MORE REASONS TO BE A MEMBER' BOOKLET INCLUDED IN THIS BROCHURE EXPLAINS THE VALUE OF THESE BENEFITS IN MORE DETAIL.

For virtually every aspect within the increasingly complex business of agriculture, we offer detailed – and often free – advice, action and assistance. Whether it's political, regulatory, legal or technical information, or more practical business-focussed solutions covering, law, planning, taxation, employment and energy.

We negotiate on behalf of our members to provide access to the best professionals and products in the marketplace at discounted prices. Our aim is that these benefits will help our members and their farming business, and further demonstrates the value of NFU membership.



#### **NFU OFFICES**

NFU Headquarters Agriculture House, Stoneleigh Park, Stoneleigh, Warwickshire CV8 2TZ T: 02476 858500 E: nfu@nfu.org.uk

NFU Cymru Agriculture House – Ty Amaeth, Royal Welsh Showground, Builth Wells, Powys LD2 3TU T: 01982 554200 E: nfu.cymru@nfu.org.uk

NFU Brussels Bureau d'Agriculture Britannique, 61 Rue de Trèves, 1040 Brussels, Belgium T: 00 322 285 0580 E: bab@nfu.org.uk

NFU London Kings Building, 16 Smith Square, London SW1P 3JJ T: 020 7808 6600 E: nfu.london@nfu.org.uk NFU North East Regional Office Agriculture House, 207 Tadcaster Road, York YO24 1UD T: 01904 451550 E: north.east@nfu.org.uk

NFU North West Regional Office Agriculture House, 1 Moss Lane View, Skelmersdale, Lancashire WN8 9TL T: 01695 554900 E: north.west@nfu.org.uk

NFU West Midlands Regional Office Agriculture House, Southwater Way, Telford, Shropshire TF3 4NR T: 01952 400500 E: west.midlands@nfu.org.uk

NFU East Midlands Regional Office Agriculture House, North Gate, Uppingham, Rutland LE15 9NX T: 01572 824250 E: east.midlands@nfu.org.uk NFU East Anglia Regional Office Agriculture House, Willie Snaith Road, Newmarket, Suffolk CB8 7SN T: 01638 672100 E: east.anglia@nfu.org.uk

NFU South West Regional Office Agriculture House, Pynes Hill, Rydon Lane, Exeter, Devon EX2 5ST T: 01392 440700 E: south.west@nfu.org.uk

NFU South East Regional Office Unit 8, Ground Floor, Rotherbrook Court, Bedford Road, Petersfield, Hampshire GU32 3QG T: 01730 711950

E: south.east@nfu.org.uk

### HOW TO JOIN THE NFU AS A FARMER & GROWER MEMBER

- CONTACT YOUR LOCAL GROUP SECRETARY
- PHONE THE NFU MEMBERSHIP JOINING LINE ON 0370 428 1401. THEY WILL TAKE YOUR DETAILS AND ASK YOUR LOCAL NFU GROUP SECRETARY TO CONTACT YOU.
- ALTERNATIVELY YOU CAN FILL IN THE ENQUIRY FORM ON THE NFU WEBSITE WWW.NFUONLINE.COM/MEMBERSHIP

### AT A GLANCE...

#### What NFU membership means for you

For more information call NFU CallFirst on 0370 845 8458 or visit www.nfuonline.com or www.nfu-cymru.org.uk

#### LOCAL REPRESENTATION:

including MPs, MEPs and local authorities

#### NATIONAL REPRESENTATION:

staff lobbying in Parliament, Whitehall and Cardiff Bay

#### **INTERNATIONAL** REPRESENTATION:

office and staff lobbying in Brussels and at WTO

#### **CAMPAIGN WORK:**

#BackBritishFarming #BackWelshFarming through the whole food chain

#### LOCAL SUPPORT

from a network of 390 Group Secretaries, 250 local offices and more than 50 expert local Advisers across England and Wales

**MEMBER SERVICES** covering legal assistance, employment, tenant's issues, energy, contract checking, tax, ratings, fly grazing, VAT return filing, and fresh produce

audit documentation. Plus business guides, model clause documents and telephone advice through NFU CallFirst

**PUBLICATIONS** including member magazines, newsletters, policy briefings and NFU websites

Your **Business** 

Exclusive member ber

**SAVE MONEY** on on tyres, vehicles, security, training and certification, healthcare, clothing, building supplies, satellite broadband and many more...

#### **NFU MUTUAL** UNION ADVANTAGE

a long term loyalty scheme, providing a wide range of enhanced cover and discounts for NFU members who also commit to being NFU Mutual customers for at least 3 years.

**Disclaimer:** Whilst every effort has been made to ensure the accuracy of this information and content provided in this document at the date of publication (Sept 2017), no representation is made as to its correctness or completeness and no responsibility or liability is assumed for errors and omissions. The NFU acts as a third party in relation to member discount offers and reserves the right to change or remove these offers at any time. Terms and conditions may apply to services and benefits which form part of the membership offer. For the most up to date information please visit www.nfuonline.com or call NFU CallFirst on 0370 845 8458.

NFU supported by NFU Mutual



